



The Varanda Network
Invest. Trade. Partner.

The Varanda Network is a private-sector economic development team of experts, working with you as a "One-Stop-Shop" for your end-to-end growth solutions

Driving your business to success

Over 50 years of combined experience working in global and domestic markets in both public and private sectors

Specialized in connecting our clients to a network of value-added partners globally across industry, academia, and government, with business relationships in over 50 countries

Experts in assisting companies succeed in global initiatives, providing personalized and customized service within a quick turn-around time

INVESTMENT ATTRACTION (FDI)

The Varanda Network assists clients who are planning an international expansion to/or investing in Canada

This includes providing commercially-relevant FDI counsel to stakeholders across all sectors, with expertise in:

- Streamlining the investment process by developing a framework for making effective decisions on **Site Selection** in-line with your company's growth strategy
- Providing up-to-date real-estate / labour market stats, value propositions & cost-comparisons on **Competing Jurisdictions**
- Sourcing funding opportunities and **Incentives** (both provincial and federal)
- Hosting **Site Visits** for companies looking to navigate the Canadian landscape
- Helping investors when looking to choose a location for **Greenfield** Investment
- Facilitating **Partnership** opportunities for investment, trade, and M&A
- Acting as a **Connector** to:
 - Law firms who can assist with the legalities of doing business in each region
 - Corporate real-estate agents to assist with available leasing space
 - Recruiting firms to assist with hiring needs
 - Chartered Accountants who specialize in the Canadian tax structure
 - Immigration Advisors, Industry Associations and Trade Commissioners
 - Academic institutions for collaboration in R&D

Allow us to prove the Canadian Investment Advantage!

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